

Flathead Reservation Water Management Board

PO Box 37, Ronan, MT 59864 | contact@frwmb.gov | (406) 201-2532 | www.frwmb.gov

Date: June 18, 2024

Re: Board Action on OE Phone Contract Change from Nextiva to Vonage

Costs:

Current contract (Nextiva)	\$154.71/month for 5 lines
Early termination	up to \$1,500, actively negotiating lower terms
New contract (Vonage)	\$182.21/month for 7 lines (\$240.38/month post-promo) Includes 7 free phones.
Additional Phones	\$800 for (3) specialty phones

OE Input: All Staff Reviewed and Endorse

Summary: The OE asks the Board to act on a contract exceeding one year in duration, which is beyond the Water Engineer's authority. The OE asks to cancel the existing OE contract with Nextiva, which began in May of 2022, moving to a new contact with Vonage. Administrative fees associated with transferring the FRWMB/OE phone number of (406)201-2532 from Nextiva to Vonage may apply.

Alternatives Considered; Benefits Identified:

- No action is an option.
- Existing phones leave much to be desired – poor speaker functions, routine malfunction needing reboot, lack of intuitive function, poor online service, and other dissatisfactory features.
- Eight other companies were considered with Vonage as a standout. Vonage personal service, ease of use, affordability, and service offerings seem like an excellent choice.

Action Needed:

Action Item #1: End current contract (Nextiva) and move to new contract (Vonage)
Action Item #2: Add two lines of service from five to seven
Action Item #3: Enter into either 24-month or 36-month new contract
Action Item #4: Purchase (3) specialty phones (Polycom E450) in addition to the (7) phones included with the new contract (Polycom E220).

Board Action Taken:



Sales Order

Account Executive

Alexis Black
alexis.black@vonage.com
 (470) 800-7988

Contact your Account Executive with any questions

Sales Order #: Q-1412920
Customer: Flathead Reservation Water Management Board
Customer Contact: Rhonda Botten
Sales Order Valid for Customer Signature Until: Jun 30, 2024 at 11:59 pm (EST)
Subscription Services Initial Term: 2 Year
Subscription Service Term Start Date: 14 Days After Sales Order Acceptance
Subscription Services Invoicing Frequency: Monthly
Payment Terms: Due on receipt
Sales Order Currency: USD

Included at no extra cost:

The "Vonage Business Cloud" Mobile app! Call and text using your personal business number on-the-go, check voicemails, access paid add-ons and more. Available on the App Store and Google Play. Mobile data charges may apply.

Quote #Q-1412920

Name	Address	One time set up price	Initial promo monthly price	Post promo monthly price
Ronan Primary	400 MAIN ST SW Ronan, MT 59864 US	\$ 0.00	\$ 182.21	\$ 240.38

Ronan
400 MAIN ST SW, Ronan, MT 59864 US

Purchase order:

One time set up price

Product	Quantity	Unit price	Subtotal
Polycom Edge E220 w/ Power Supply - Purchase ^^	7	\$ 164.97	\$ 1,154.79
Polycom Edge E220 w/ Power Supply - Purchase Discount**			(\$ 1,154.79)
Location Activation ^^	1	\$ 100.00	\$ 100.00
Location Activation Discount			(\$ 100.00)
Product total			\$ 0.00
Shipping			
Standard Shipping	7	\$ 0.00	\$ 0.00
Subtotal (excludes taxes)			\$ 0.00
Total one time set up price			\$ 0.00

Monthly charge (upon activation)

Product	Quantity	Unit price	Subtotal
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Unlimited Extension ^{^^}	7	\$ 22.99	\$ 160.93
Unlimited Extension Discount			30% OFF FOR FIRST 24 MONTHS
Local Company Number [^]	1	\$ 9.99	\$ 9.99
Local Company Number Discount			99% OFF FOR FIRST 24 MONTHS
Fees			
Recovery Fee			\$ 28.00
Emergency Services Fee			\$ 6.93
Subtotal			\$ 205.85
Discount			(\$ 58.17)
Subtotal (including discounts, excludes taxes)			\$ 147.68
Taxes			
Federal - Federal Program Fee			\$ 19.41
State - Telecom Relay Surcharge			\$ 0.70
State - Montana Excise Tax			\$ 7.42
State - E-911			\$ 7.00
Taxes total			\$ 34.53
Estimated post promo monthly price			\$ 240.38

Estimated total (all locations)	One time set up price	Initial promo monthly price	Post promo monthly price
	\$ 0.00	\$ 182.21	\$ 240.38

[^] Promotional discount applies to monthly recurring charges during the applicable promotion period. After the promotion period, the post-promo monthly recurring price applies for the remainder of the contract term. Promotional discount does not apply to add-ons, certain features, hardware, or one-time charges. Taxes, fees, customs and duty are not included.

^{^^} Discount pricing does not apply to add-ons, certain features, hardware, or one-time charges. Taxes, fees, customs and duty are not included.

^{^^^} Promotional discount applies to monthly recurring charges during the applicable promotion period. After the promotional period, the post-promo monthly recurring price applies for the remainder of the contract term. Discount/promotion does not apply to add-ons, certain features, hardware, or one-time charges. Taxes, fees, customs and duty are not included.

Please note:

1. Notwithstanding the then-current retention period (if any) for Customer Data; upon termination of the Agreement, Customer Data will be available to retrieve or download for a period of 30 days only. Thereafter, Vonage shall permanently delete all Customer Data. If termination occurs before the expiry of the then-current retention period (whether the standard inclusive period or extension to that period), no refund will be available to the Customer.

2. Payments are due in the currency and on the terms and frequency stated in this Sales Order.

3. Any applicable taxes and fees will be determined based on the laws and regulations of the applicable authority(ies) governing the provision of the Services and purchase of Vonage Equipment in the Country/Region/location provided by Customer on this Sales Order

Validity and Authorized Signatures

This Sales Order remains valid for acceptance by Customer until the Sales Order expiration date as detailed above. Upon Customer acceptance, this Sales Order constitutes the valid and binding agreement between Vonage and the Customer identified below to purchase and use the Vonage products and services specified in this Sales Order. This Sales Order, together with any terms or conditions set forth in any applicable amendment, addendum, exhibit or schedule to this Sales Order, is subject to and governed by the Terms of Service Agreement set forth at <https://www.vonage.com/legal/unified-communications/tos/global-vbc-tos/> (the "TOS"), which include provisions relating to payment, service term, early termination, limitations of liability and emergency services, and which are hereby made part of and incorporated by this reference into this Sales Order. Any capitalized terms not otherwise defined in this Sales Order shall have the meaning ascribed to such terms in the TOS. The Person who has accepted this Sales Order as stated below warrants that they are authorized to accept this Sales Order and to acknowledge and accept the TOS.

The authorized representative of Customer has accepted this Sales Order effective on the date below.

Customer Information

Name:	Rhonda Botten
Email Address:	rbotten@frwmb.gov
Title:	Other
Accepted On:	



Thank you for your business.

Invoice

Bill to:

The Flathead Reservation Water Management Board
400 MAIN ST SW
RONAN, MT 59864-2709

Invoice date:

05/26/2024

Need help?

Contact billing@nextiva.com or visit Nextiva.com/Support.

Account number:

3951363

Invoice number:

40003006080

Invoice status:

Paid

Contact information:

Anna Butterfield
noreply@nextiva.com
1-4064752891

Total due:

\$0.00

Site number:

810926

Payment due date:

05/26/2024

Service period:

05/26/2024 - 06/25/2024

Payment terms:

Immediate

Contract number:

3427378

Invoice summary

Recurring	One-time	Usage	Taxes and Fees	Total
\$129.95	\$0.00	\$0.00	\$24.76	\$154.71

Invoice details | Service location: 400 MAIN ST SW/RONAN, MT 59864-2709 | Site number: [630797](#)

Type	SKU	Charge type	Line item	Quantity	Ext net price
Service offering	052336	Recurring	Nextiva Cloud Communications Essential: 24 Months \$26.95	1	\$30.99
					\$30.99
Recurring add-ons	A23782	Recurring	Voice Analytics	3	\$15.00
	A24493	Recurring	Nextiva Cloud Communications Essential: 24 Months \$26.95 - Discount	600	-\$6.00
	A31507	Recurring	Analytics/Data Retention - Discount	1000	-\$10.00
	A31795	Recurring	Nextiva Cloud Communications Essential: Additional User - Discount	2400	-\$24.00
	AO23740-52336	Recurring	Nextiva Cloud Communications Essential: Additional User	4	\$123.96
					\$98.96
Taxes and fees					\$0.07
					\$0.50
					\$2.28
					\$4.41
					\$5.00
					\$5.00
					\$7.50
			Invoice subtotal		\$154.71
			Credits issued		\$0.00
			Amount paid		-\$154.71
			Billing adjustment		\$0.00



Thank you for your business.

		TOTAL INVOICE BALANCE		
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				\$0.00
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Remit to:

Please remit payment for the invoice(s) referenced herein no later than the payment due date. Be sure to reference your account number and the invoice number(s) on your payment remittance.

1) Overnight mail: Lockbox Services - 207330, Nextiva Inc, 2975 Regent Blvd-Suite 100, Irving, TX 75063

2) ACH/Wire: Wells Fargo Bank, Nextiva, Inc, ABA: 122105278 (ACH), ABA: 121000248 (Wire), Account: 2704620604

3) Regular mail: Nextiva, Inc, PO Box 207330, Dallas, TX 75320-7330

Phone Number on Account:

406-201-2532

Fax Number on Account:

406-219-4801

406-224-6162

TollFree Number on Account:

855-221-9705